



**INTERNATIONAL ASSOCIATION
OF GOVERNMENT OFFICIALS**

Representing the finest clerks, recorders, election officials & treasurers.

iGO proposed 2019 budget (1/2019-12/31/2019)

last revision 2018-12-5-18

2019 Proposed Budget

Income

4000.00 · Membership	
4000.01 · Active Dues	85,000.00
4000.02 · Deputy/Associate Dues	31,250.00
4000.03 · Alumni Dues	1,300.00
4000.04 · Corporate Dues	10,000.00
4000.05 · Corporate Associate Dues	1,000.00
4000.06 · State Association Dues	5,000.00
Total 4000.00 · Membership	133,550.00
4100.00 · CPL Certification Fees	18,750.00
GL Code TBD · CPO Fees	2,600.00
Total Certification	21,350.00
4110.00 · Advertising/Sales	
4110.02 · Website Advertising	0.00
4110.04 · eNews Advertising	1,500.00
Total 4110.00 · Advertising/Sales	1,500.00
4500.00 · Other Income	
4500.01 · Interest	1,300.00
4500.03 · Scholarships	4,000.00
4500.04 · Webinar	200.00
GL Code TBD · Proposed Education Reserve	25,000.00
Total 4500.00 · Other Income	30,500.00
5000.00 · Annual Conference	

5000.01 · Registration Fees	148,500.00
5000.02 · Exhibitor Fees	55,000.00
5000.03 · Vendor Sponsorships	55,000.00
5000.05 · Ticket Sales	3,000.00
5000.06 · Advertisement	1,500.00
Total 5000.00 · Annual Conference	263,000.00

5100.00 · Winter Edu./Semi-Annual Conf	
5100.01 · Registration Fees	26,550.00
5100.02 · Sponsorships	16,500.00
Other	1,400.00
Total 5100.00 · Winter Edu./Semi-Annual Conf	44,450.00

494,350.00

Total Income

Expense

6000.00 · General Administration Expenses	
6001.01 · Management Fees - IMI	79,500.00
6001.02 · Management Fees - Brenda Bell	39,000.00
6001.03 · Management Fee - Peggy Sparks	8,000.00
6002.00 · Contingency/Misc.	500.00
6003.00 · Copies/labels/printing	300.00
6005.00 · Insurance	1,500.00
6006.00 · Postage/Mailing Services	300.00
6007.00 · Professional Fees/Legal & Acct.	3,000.00
6008.00 · Supplies	1,000.00
6009.00 · Telephone/Fax	720.00
6010.00 · Flowers/Gifts	200.00
6012.00 · Bank Charges/CC Fees	6,000.00
GL Code TBD · General Expenses - project based	10,000.00
6014.00 · Webinar/Misc. Meetings	1,000.00
Total 6000.00 · General Administration Expenses	151,020.00

6100.00 · Membership Maintenance	
6100.01 · Member Awards	0.00
6100.02 · Copies/Labels/Printing	600.00
6100.03 · Postage/Mailing Services	300.00
6100.07 · Membership Marketing Campaign	7,500.00
Total 6100.00 · Membership Maintenance	8,400.00

6115.00 · Certification	
6115.01 · Course/Speaker Expenses	16,000.00
6115.02 · Awards/Supplies	500.00
Total 6115.00 · Certification	16,500.00

6120.00 · Administrative Travel	
6120.01 · Misc Travel	
6120.02 · President's Contingency Fund	0.00
6120.03 · President and Counsel Travel	2,500.00
6120.04 · Staff Travel	6,000.00
6120.05 · Admin Travel - Consultant	1,200.00
Total 6120.00 · Administrative Travel	9,700.00
6200.00 · Publicity/Public Relations	
6200.03 · Website & Database	8,500.00
Total 6200.00 · Publicity/Public Relations	8,500.00
6500.00 · Divisions	
6500.07 · Board of Directors	1,000.00
6500.08 · Executive Board	0.00
6500.09 · Affiliate Membership	0.00
Total 6500.00 · Divisions	1,000.00
7000.00 · Annual Conference Expenses	
Food & Beverage	\$150,000.00
Audio/Visual	\$10,000.00
Copies/Labels/Printing	\$2,100.00
Postage/Mailing Services	\$2,700.00
Programs	\$2,000.00
Supplies & Signs	\$1,500.00
Travel	\$0.00
Entertainment & Theme	\$17,000.00
Badges/Ribbons	\$2,100.00
Transportation	\$4,000.00
Education, Speakers Fee & Travel	\$27,000.00
Bags & Gifts	\$7,100.00
Miscellaneous	\$5,000.00
Trade Show	\$5,000.00
Trade Show Director Travel	\$1,500.00
Total 7000.00 · Annual Conference Expenses	237,000.00
7100.00 · Winter Edu/Semi-Annual Conf	
Food & Beverage	\$22,500.00
Audio Visual	\$5,000.00
Copies/Labels/Printing	\$300.00
Postage/Mailing Service	\$1,000.00
Programs	\$0.00
Supplies & Signs	\$200.00
Education, Speaker Fees & Travel	\$6,500.00

Badges/Ribbons	\$200.00
Entertainment	\$700.00
Transportation	\$1,400.00
Team Building Education	\$2,500.00
Conference Bag/Gift	\$800.00
Travel	\$0.00
Miscellaneous	\$1,200.00
Total 7000.00 · Winter Edu/Semi-Annual Conf Expenses	42,300.00

9000.00 · Restricted Expenses	
9000.01 · Scholarships	3,000.00
Total 9000.00 · Restricted Expenses	3,000.00
GL Code TBD · Strategic Planning	12,000.00

489,420.00

Total Expense
Net Income

4,930.00